

	Risograph GR-3770		Konica 7228		HP 3055		Samsung CLP-610	
-- PARAMETERS --								
Mono Copies per Month	15000		3200		500		0	
Color Copies per Month	0		0		0		0	
Life in Months	48		48		24		0	
Lifetime Copies	1000000		500000		50000		0	
PM Cycle in Copies	50000		200000		10000		0	
Mono Toner Yield in Copies	30000		30000		2000		0	
Color Toner Yield in Copies								
Toner Effective Percentage	75.00%		75.00%		75.00%		75.00%	
-- COST FACTORS --								
UPFRONT COSTS	Total	Cost per Copy	Total	Cost per Copy	Total	Cost per Copy	Total	Cost per Copy
Copier Purchase	\$ 200.00		\$ 2,840.00		\$ 500.00		\$ 500.00	
Shipping	\$ -		\$ -		\$ -		\$ -	
Prepaid Warranty Plan	\$ -		\$ -		\$ -		\$ -	
Install and Checkout	\$ -		\$ -		\$ -		\$ -	
Base Total	\$ 200.00	\$ 0.000200	\$ 2,840.00	\$ 0.005680	\$ 500.00	\$ 0.010000	\$ 500.00	#DIV/0!
VARIABLE COSTS	Cost per PM	Cost per Copy	Cost per PM	Cost per Copy	Cost per PM	Cost per Copy	Cost per PM	Cost per Copy
Mono Imaging Unit	\$ -	\$ -	\$ 150.00	\$ 0.0008	\$ 150.00	\$ 0.0150	\$ 150.00	#DIV/0!
Color Imaging Unit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
PM Kit	\$ -	\$ -	\$ 400.00	\$ 0.0010	\$ 200.00	\$ 0.0005	\$ 200.00	\$ 0.0005
Repairs	\$ 450.00	\$ 0.0011	\$ 200.00	\$ 0.0005	\$ 50.00	\$ 0.0001	\$ 50.00	\$ 0.0001
Total	\$ 450.00	\$ 0.0011	\$ 750.00	\$ 0.0023	\$ 400.00	\$ 0.0156	\$ 400.00	#DIV/0!
CONSUMMABLE COSTS	Unit Cost	Cost per Copy	Unit Cost	Cost per Copy	Unit Cost	Cost per Copy	Unit Cost	Cost per Copy
Paper - Letter	\$ 3.60	\$ 0.0072	\$ 3.60	\$ 0.0072	\$ 3.60	\$ 0.0072	\$ 3.60	\$ 0.0072
Paper - Ledger	\$ 12.20	\$ 0.0244	\$ 12.20	\$ 0.0244	\$ 12.20	\$ 0.0244	\$ 12.20	\$ 0.0244
Toner - Mono	\$ 18.00	\$ 0.0008	\$ 75.00	\$ 0.0033	\$ 65.00	\$ 0.0433	\$ 65.00	#DIV/0!
Toner - 3 Colors	\$ -		\$ -		\$ -		\$ -	
-- UNIT COST --								
SINGLE COPIES		Cost per Copy		Cost per Copy		Cost per Copy		Cost per Copy
Letter Size - Mono		\$ 0.0093		\$ 0.0185		\$ 0.0762		#DIV/0!
Letter Size Duplexed - Mono		\$ 0.0115		\$ 0.0297		\$ 0.1451		#DIV/0!
Ledger Size - Mono		\$ 0.0265		\$ 0.0357		\$ 0.0934		#DIV/0!
Ledger Size Duplexed - Mono		\$ 0.0287		\$ 0.0469		\$ 0.1623		#DIV/0!
Letter Size - Color								
Letter Size Duplexed - Color								
-- TOTAL COST --								
FIXED COSTS	Monthly	Copier Life	Monthly	Copier Life	Monthly	Copier Life	Monthly	Copier Life
Copier	\$ 4.17	\$ 200.00	\$ 59.17	\$ 2,840.00	\$ 20.83	\$ 500.00	#DIV/0!	\$ 500.00
VARIABLE COSTS								
Estimated	\$ 16.88	\$ 810.00	\$ 7.20	\$ 345.60	\$ 7.81	\$ 187.50	#DIV/0!	#DIV/0!
CONSUMMABLE COSTS								
Paper	\$ 108.00	\$ 5,184.00	\$ 23.04	\$ 1,105.92	\$ 3.60	\$ 86.40	\$ -	\$ -
Toner - Mono	\$ 12.00	\$ 576.00	\$ 10.67	\$ 512.00	\$ 21.67	\$ 520.00	#DIV/0!	#DIV/0!
Toner - Colors	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -
GRAND TOTAL	\$ 141.04	\$ 6,770.00	\$ 100.07	\$ 4,803.52	\$ 53.91	\$ 1,293.90	#DIV/0!	#DIV/0!
	Monthly Cost	Cash Outlay						
OPTION A								
One machine does it all	\$ 172.00	\$ 4,796.00						
OPTION B								
Workgroup Color	\$ 163.00	\$ 1,209.00						
Workgroup Mono	\$ 61.00	\$ 558.00						
	\$ 224.00	\$ 1,767.00						
OPTION C								
Savin does it all	\$ 215.00	\$ 1,653.00						
OPTION D								
Business class Mono	\$ 166.00	\$ 2,590.00						
No color capability								